

CASE STUDY:

Persolvent

securityMETRICS®



BACKGROUND

As a market leader in innovative payment solutions, Persolvent sought to strengthen its data security and attain PCI DSS certification. Concerned about the challenging task of PCI DSS compliance, COO Vince Arnoldi found a partner to guide Persolvent through the implementation and compliance process.

“PCI DSS CAN BE AN INTIMIDATING UNDERTAKING. THE TEAM AT SECURITYMETRICS IS ORGANIZED AND EASY TO COMMUNICATE WITH. OUR QSA HAS BEEN A WONDERFUL RESOURCE AS WE NAVIGATE THROUGH OUR FIRST FULL PCI AUDIT AS A COMPANY.”

-VINCE ARNOLDI
CHIEF OPERATING OFFICER

CHALLENGES YOU FACED WITH PCI COMPLIANCE

- Our number one challenge was not knowing the overall costs associated with becoming a level 1 PCI compliant service provider.
- Another challenge we faced is whether becoming a level 1 service provider was attainable for a company our size.
- We use cloud-hosting providers and were concerned that PCI might require more than what our hosting environments could provide.

RESOLVING CHALLENGES WITH SECURITYMETRICS

- SecurityMetrics provided solutions based on the technologies currently used by Persolvent (such as AWS).
- SecurityMetrics helped guide the implementation of separation of duties based on the company's current resources.
- SecurityMetrics didn't require expensive implementations of software that would be cost prohibitive for a company our size. They showed us solutions we could implement that wouldn't break the bank.

GOALS ACHIEVED WORKING WITH SECURITYMETRICS

- Received a passing Report on Compliance which demonstrates full compliance to partners and customers.
- Stayed within budget while achieving compliance and increasing security.
- Having never been through a level 1 PCI assessment, SecurityMetrics made an overwhelming process simple and attainable.
- Found a reputable, responsive partner to assist with ongoing PCI and data security needs.